



Federation of Ontario Cottagers' Associations

**FOCA is the province-wide umbrella group for Ontario waterfront property owners, representing 50,000 member families in more than 500 lake and road associations.**

**Our united voice carries weight on issues that matter!**

## FOCA's work includes:



Effective Government Relations



Bridging Gaps in Rural Communities

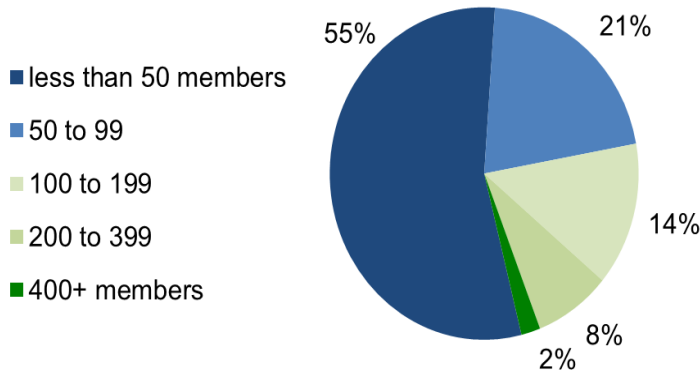


Supporting Volunteer Lake Associations



Advancing Science into Action!

### How large or small are FOCA's ~500 member Associations?



source: 2018 FOCA member statistics

### What are your lake association peers saying about FOCA?

“FOCA is the go-to for water resources.”  
~Wendy L., Catchacoma Cottagers Association

“Insurance discounts, programs, resources; for just \$3.50 per person, we get real value from FOCA.”  
~Daryle M., Otter Lake Ratepayers Association

“It’s where our Association goes first, to find answers.” ~Marlin H., Baptiste Lake Association

**FOCA has resources on “hot topics” for Associations, including these, and much more...**

Search by keyword at:  
<https://foca.on.ca/resources/>

<p>short-term rentals</p>	<p>boating issues and safety</p>
<p>finding &amp; keeping volunteers</p>	<p>waterfront “etiquette”</p>

Members: Login online at <https://foca.on.ca/benefits/> to see all current offer ACCESS CODES:

FOCA Member Username = **focamember** Password = **Foc@M3mb3\$2014**

*Login & offers are subject to change, but are current at February 2020*

## For your ASSOCIATION - Key Services & Offers:

- tips for [starting and building a successful lake or road Association](#)
- 15% member discount on insurance coverage for your Association, through the FOCA [Association Insurance Program](#), administered by Cade Associates Insurance Brokers
- a great rate for FOCA Associations on teleconferencing from [Genesis Integration](#): only 2.5¢ /minute per participant
- [online \(credit card\) payment processing service via FOCA](#), so you can offer your members a digital fee renewal option
- [Association Webpage Offer](#): FOCA can create a free basic web presence for your Association!
- [Updates](#) on FOCA's advocacy files and policy updates. Stay in-the-know with the monthly [EAlert](#) (e-news)
- access to FOCA's step-by-step [Lake Planning Handbook](#) for community groups
- environmental stewardship [resources](#) and FOCA [publications](#)
- "[Who Does What](#)" - tools & tips for working with the levels of government
- [fact sheets and videos](#) on cottage country topics. Share these resources in your own association news!

**How to get the MOST  
out of your FOCA Membership**

## EXTRA Benefits & Discounts for all your Member families:

- give out the member [Username+Pswd](#) (above) to access all the Members-only resources on the FOCA website!
- information on rural property issues ([septics](#), [taxation](#), [land use planning](#), [mining](#), [energy and utilities](#), ...)
- environmental programs: water quality data in the [Lake Partner Program](#); prevent the spread of [Invasive Species](#) like Asian carp; and start your family's [cottage succession](#) plan

Also, **DEALS & DISCOUNTS** for you, from FOCA's partners – use the **codes**, or identify as a FOCA member:

- > exclusive access to [CottageFirst](#), the first cottage group insurance program!
- > [Cottage Life Magazine](#) \$24.95 FOCA rate (1 year): [www.cottagelife.com/foca](http://www.cottagelife.com/foca)
- > [Separett Waterless Toilets](#) 5% discount from Canadian ECO Products (code=**FOCA2020**)
- > [Action First Aid](#) 18% discount on Phillips Home Defibrillators (AEDs)
- > [DockinaBox](#) 10% discount on dock frame systems or boat lifts
- > [Canadian Canoe Museum](#) 30% off any Membership (code=**FOCA19**)
- > [National Observer](#) 50% off monthly or annual subscriptions (code=**COTTAGES**)